




# AGM-2017

Developing Tomorrow's Supply Chain Leaders Today!



## AGM Agenda

- Agenda
- Minutes of the Last Year's Meeting
- President's Report
- Strategic Report
- Education Report
- Member Benefit Report
- Treasurer's Report
  - Annual Accounts and Audit Report
  - Appointment of Auditor
- Set Membership Fee 2018/2019
- Election of Committee Members
- General Business





Denzil Rodrigues



## President's Report

- ❑ Welcome
- ❑ New course offering – CLTD.
- ❑ Reconfigured CPIM courseware.
- ❑ Trends in training programs.
- ❑ Global Supply Chain trends.
- ❑ Committee
- ❑ Thanks



## Progress and focus

- ❑ **APICS education basket:** Principles Program being actively promoted and gaining acceptance from leading organisations across NZ.
- ❑ PIM, POP and PDL are also being offered on self-study basis
- ❑ CPIM is also being taken up by corporate clients.
- ❑ **APICS CLTD Offering:** We launched CLTD in April and was attended by about 50+ people. The uptake has been a bit slow. We have delivered a public class and continue to promote.



## Progress and focus – CLTD Launch



## Progress and focus - Conference



## Sub-Committees Reports...

- ❑ Strategic Update
- ❑ Education Update
- ❑ Member Benefit Update
- ❑ Financial Summary
- ❑ Committee
- ❑ Thanks



# Strategic Plan Update



Presenter : [Vijay Todkar](#)

[Strategic Committee](#): Denzil Rodrigues (Chair)

Vijay Todkar, Roedolf Kotze



## NZPICS Strategic Business Plan



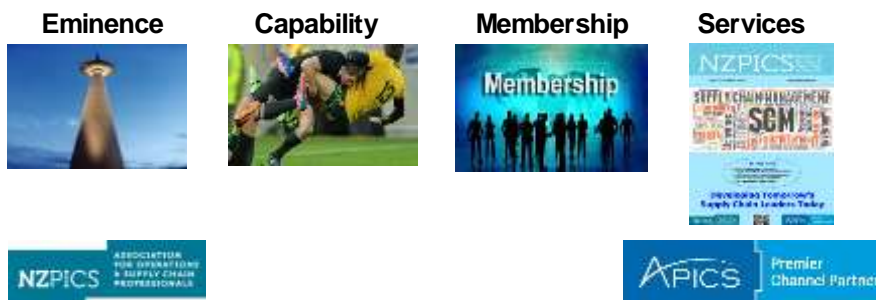
NZPICS Strategic Vision is:

**“To be the number one provider for  
Supply Chain professional development in  
New Zealand”**



## Four Key Takeaways

- **Eminence:** Market awareness, collaboration
- **Membership:** Enrich membership value
- **Capability:** Be seen as a cutting edge of Supply Chain thinking in NZ
- **Service:** Developing tomorrow's Managers today



## Where are we?

- **Eminence: Market awareness, collaboration**
  - APICS Premier Channel Partner status maintained in 2016 – NZPICS completed the Minimum Programme Requirements / Premier Programme Requirements for the year 2016 and achieved an excellent result in Maintaining the Premier Channel Partner Status.
  - Even for 2017 calendar year, NZPICS has already achieved the PCP status.
  - NZ Trade and Enterprise Capability Voucher Scheme – which offers up to 50% funding for qualifying businesses, across all course offerings from NZPICS.
  - Advertised regularly in NZ Manufacturer and in many occasions with articles on supply chain.
- **Membership: Enrich membership benefit**
  - Site Visits organised for members.
  - Bi-annual magazines are published.



## Where are we?

- ❑ **Capability: Be seen as cutting edge of Supply Chain thinking in NZ**
  - ❑ Provide consistent high quality tutoring (over 200 years of supply chain experience) .
  - ❑ Mentoring of new tutors on the IDP.
- ❑ **Service: Customized Course Offerings**
  - ❑ S&OP with simulations – Full Day course at NZPICS
  - ❑ Procurement & category management Course – 2 Day Course at NZPICS
  - ❑ Principles of Inventory Management – 5 x 3 Hours course at NZPICS
  - ❑ Site visits and seminars being offered
  - ❑ In-house PIM and PDL are delivered.



## Where to, from here?

- ❑ **Tailored course offerings** to specific organizational needs.
  - ❑ Principles of Operations Management.
  - ❑ Short courses on S&OP, Inventory Fundamentals and Distribution.
  - ❑ Promote CLTD courseware through CILT
  - ❑ Continue to promote CPIM and CSCP in NZ Manufacturer.
- ❑ **Service: Maintain a trained tutor pool**
  - ❑ Organised a TTT workshop in June for IDP maintenance which also included 4 new tutors
  - ❑ Continue offering shared Events: University of Auckland, Pathfinder, GS1 NZ, CILT, CBAFF, site visits and seminars.



We Need You!



## Education Report



Denzil Rodrigues





# NZPICS Instructors

Our NZPICS instructors are:

## Ed. Sub-Committee

1. Manish Purandare (Chair)
2. Dan Cater
3. Denzil Rodrigues
4. Patrick O'Donnell
5. John Marson
6. Craig Wilson
7. Ian Phillips
8. Stuart Sheng
9. Simon Oh
10. Vishnu Rayapeddi



## In the pipeline...

- Brendon Graham
- Ee Wai Chen
- Frank Theunissen



## 2016-17 Education Statistics

Delivery Mode	Course	PUBLIC		IN-HOUSE		Totals	Passed	Pass %	Failed	Data Not Available
		Tutored	Self-Study	Tutored	Self-Study					
CPIM	BSCM	28	18	55	13	114	72	63%	12	30
	MPR	14	7	5	2	28	20	71%	6	2
	DSP	23	9			32	16	50%	8	8
	ECO	13	3	5		21	15	71%	6	0
	SMR	7	6			13	9	69%	4	0
						208	132	63%	36	40
CSCP	CSCP	0	7			7	3	43%	0	N/A
CLTD	CLTD	0	8			8	5	63%	1	N/A
<b>Grand Totals</b>		<b>85</b>	<b>58</b>	<b>65</b>	<b>15</b>	<b>223</b>	<b>140</b>	<b>63%</b>		

Note: the numbers are based on the period from 1st July to 30th June

Note: Some data not available due to members privacy settings



## NZ Qualification Authority & NZTE

- **NZQA Training Scheme Application**
  - Due to changes in CPIM structure and the content, NZPICS decided to move away from the training scheme;.
  
- **NZTE Voucher Capability Scheme** – The uptake of this scheme for qualifying organisations continues. A key criteria is businesses having less than 50 employees. This scheme now extends to all course offerings from NZPICS i.e. CPIM, CSCP, and CLTD. Application for reconfigured CPIM has been submitted, pending approval.



## Member Benefits



Presenter: [David Turnbull](#)

**Committee Members:** Andrew Anquetil, Asley Miranda, David Turnbull (Chair) and co-opt Vishnu Rayapeddi



# What We Do

- ❑ Site visits
- ❑ Seminars
- ❑ Networking
- ❑ Professional Development



## 2016/2017 – Site Visits

- Douglas Manufacturing
- Altus
- Ports of Auckland
- Fisher & Paykel Healthcare



POAL Site Visit  
Mar 2017 ↑

Douglas site Visit  
June 2017  
Spot "Heather" ←



## 2016/2017 – Site Visits

- Douglas Manufacturing
- Altus
- Ports of Auckland
- Fisher & Paykel Healthcare



POAL Site Visit - Apr 2017 Batch



FPHC Site Visit – Aug 2017



## 2016/2017 – Upcoming Site Visit and Road Trip...

- O-I Glass – 12<sup>th</sup> Sept
- Compac Sorting Papamoa – Road Trip planned for 11<sup>th</sup> Oct, members joining from Auckland, BOP and Waikato



## 2016/2017 – Seminars & Prof Dev

- ❑ NZPICS Supply Chain Conference
- ❑ CLTD Launch
- ❑ Train The Trainer
- ❑ Inventory Management 2 Hours
- ❑ S&OP and IBP @ NZPICS 4 Hours
- ❑ S&OP Full day Workshop
- ❑ Principles of Inventory Management
- ❑ Procurement & Category Management

S&OP Workshop  
Aug Batch



## Principles of Inventory Management



March/Apr Batch

Aug Batch



## Short Course Numbers...

Course/Workshop	Tutored	Self-Study
Category & Procurement Management - 2 days	3	0
Principles of Inventory Management - 2 days	9	2
Principles of Distribution & Logistics	0	2
Principles of Operations Planning	0	1
Sales & Operations Planning Workshop Full day	4	0
Sales & Operations Planning Seminar - 4 Hours	15	0
Inventory Management Seminar - 2 hours	11	0
<b>Totals</b>	<b>42</b>	<b>5</b>



## 2016/2017 – Networking & More

- End of Year Event – Thursday the 7<sup>th</sup> Dec 2017 (Union Post, Ellerslie)
- Graduation Dinner – part of NZPICS conference 17<sup>th</sup> April 2018 (TBC)

And also:

- NZPICS is now on Linked In, Face Book and Twitter
- LinkedIn Regional Chapter Groups have been created to get more participation from various regions
- Regular updates on LinkedIn
- Regular Newsletters and other regular updates
- 6 monthly (Spring & Autumn) digital magazines being published
- CPIM (5 Modules), CSCP and CLTD are registered and approved by NZTE and members from SME's can take advantage of the vouchers
- CPIM new Part 1 & 2 – Yet to be approved by NZTE





## Treasurer's Report



Presenter: [David Turnbull](#)  
Committee Members: Rudi Kotze (Chair), Dan Cater and David Turnbull





## Financial 2017 - Overview

- ❑ Less Loss (under \$600)
- ❑ Membership as @ 30<sup>th</sup> June 426, up by 53
- Still \$429,878 CASH Equivalents in The Bank
- ❑ Cost Control + No Marketing Spend
- ❑ Student Fees Protection Scheme
- ❑ **New** - Office adopting “green” practices, e.g., digitalised magazines, soft copies of all marketing materials, invoices and other documents.



## Resolutions

- ❑ Approve 2017 Financial Report and Statements
- ❑ Re-appoint RSM Hays as Auditors
- Membership Fee increase still on pause! So, 2018/2019 remains at \$75.00 Plus GST





# Election of Committee for 2017/18

- Nominations

## General Business

